



Austin Independent School District

Contract & Procurement Services

December 3, 2020

Questions and Answers
to
Request for Proposals
21RFP060
Wireless Network Upgrades

1. How important is it for Austin ISD to continue with Aruba even if a comparable solution from another vendor is made available? Please be as descriptive as you like.
The RFP allows all vendors to submit equivalent hardware/bids.
2. How much of existing investment in Aruba do you plan to reuse? Please be as descriptive as you like.
AISSD will continue to utilize existing Aruba equipment in its wireless network infrastructure.
3. Is Austin ISD open to Cisco's Cloud based wireless solutions (Meraki)?
AISSD will accept, review and consider all RFP responses per E-Rate guidelines.
4. Are the AP install positions be predetermined or will Austin ISD require a wireless survey?
Most AP positions are pre-determined; post install survey for functionality may be required.
5. Will Austin ISD provide AP install location for every building before commencement of the project?
Yes
6. Is Austin ISD open to other AAA solution than ClearPass for e.g., Cisco's Identity Services Engine?
The RFP does not include purchase of a AAA solution
7. Can Austin ISD describe the current and future wireless security plans? Please be as descriptive as you like.
AISSD intends to continue to follow wireless industry best practices in providing wireless connectivity.
8. How many total active wireless devices does Austin ISD have today?
AISSD has approximately 10,000 access points in the AISSD network.
9. What is the total device count growth projection in next 5 years?
AISSD anticipates a 3 to 5 percent growth rate over the next 5 years

10. Does Austin ISD need any additional services on wireless for e.g. location analytics, Wireless intrusion prevention, advertising, etc.?

The 21RFP60 does not include purchase of analytics, IPS or advertising.